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Business Technology Partners Announces Nationwide Availability Of Two New Managed Services Products

Business Technology Partners, Inc. (BTP), a premier IT consulting and managed services firm, recently announced the nationwide roll out of two new managed services products – KeepSafe and Guardian Angel. Both products provide BTP access to clients' critical data, resulting in a worry-free environment for businesses.

System failures can threaten the health of any business. A solid back up and disaster recovery plan restores access to vital records and data in minutes. BTP's KeepSafe solution replaces management-intensive, error-prone tape back-up with an on-site, disk-based, replication device that can be rapidly deployed. Guardian Angel provides a comprehensive hosted environment with tools for desktop management, server & network monitoring, an advanced scripting engine, a reporting engine and a ticketing system.

KeepSafe

BTP's Business Continuity and Disaster Recovery solution will help companies meet regulatory requirements, backup critical data, and reduce overhead, while ensuring customer satisfaction. KeepSafe, a comprehensive disk-based solution for business continuity needs in the SMB marketplace, delivers all the power and flexibility that companies need for long term data storage and replication through one easy-to-use appliance. With KeepSafe, BTP replaces traditional tape backup solutions with a comprehensive business continuity package, at unmatched price points. This solution enables businesses to recover from system or data loss in minutes, not hours or days. BTP's KeepSafe models are Network Attached Storage (NAS) devices installed with business continuity software (BCS) that runs on the Windows Storage Server 2003 platform.

Guardian Angel

Having a live help desk that provides end-users with immediate support is a key component needed to deliver a managed service. While a large number of IT service companies perform this function in-house, there are those who do not consider this as a core competency or do not have the right operational skills to run a live help desk service on a fixed fee basis. This service is delivered using a combination of phone and remote access, for a flat fee per desktop/server per month.

BTP uses a proprietary platform that provides a comprehensive hosted environment with tools for desktop management, server & network monitoring, an advanced scripting engine, a reporting engine and a ticketing system. BTP also provides a fully trained Network Operations Center that offers proactive IT infrastructure management services in the marketplace.

"BTP is committed to providing its customers with high-level capabilities of disaster preparedness and network monitoring. We are pleased to be able to offer a simple to use, highly efficient and cost-effective solution that can scale for any business," said Joshua Aaron, President of Business Technology Partners.

BTP's expertise is in many facets of IT including technology infrastructure and applications, network management, IT Support, telecommunications, audiovisual and security systems.